

BASIS FOR PRELIMINARY ESTIMATE FOR MODEL 3200 OVER AND UNDER SHOTGUN

| Estimated Sales Volume by Year | <u>1973</u> | <u>1974</u> | <u>1975</u> |
|--|---------------|---------------|---------------|
| Over and Under Shotgun | 15,000 | 15,000 | 15,000 |
| 12 Ga. Single Barrel Trap Gun | | 1,500 | 1,500 |
| Combination Over and Under Gun with Interchangeable 20, 28 and 410 Gauge Barrel Assemblies | | | 1,500 |
| Total | <u>15,000</u> | <u>16,500</u> | <u>18,000</u> |

The envisioned single Barrel trap gun and combination gun would use most of the basic parts of the over and under gun machinery which was estimated as part of the 18,000 volume. Machinery requirements are based on a 2-shift 5-day operation. (The N/C machines may require some third shift operation.)

The machines that would be required for operations on the single Barrel trap gun and the combination gun which would not be common with the over and under and tooling plus other expenditures could not be estimated as the design is not finalized. Funds for this additional equipment would have to be estimated at a later date.

To present a preliminary estimate for Operations Committee review, economics for the third year (1975) were based on 18,000. The present 5-year forecast indicates a volume of 20,000 over and under guns in 1975. An increased volume will require a review of machine requirements.

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