

MODEL 3200 OVER AND UNDER 12 GAUGE SHOTGUN
PRELIMINARY ESTIMATED PROJECT COSTS AND ECONOMICS

CASH BASIS - THIRD YEAR 1975

	PLANT BEFORE #4 FORECAST 1970	MODEL 3200	PLANT AFTER #4 FORECAST ADJUSTED
VOLUME	691,119	18,000	709,119
NET SALES	\$52,494,900	\$ 4,090,860	\$56,585,760
FACTORY COST	\$33,385,670	\$ 2,312,920	\$35,698,590
SELLING AND ADMIN.	\$ 5,354,480	\$ 143,180	\$ 5,497,660
RESEARCH	\$ 1,574,850	0	\$ 1,574,850
TOTAL COST	\$40,315,000	\$ 2,456,100	\$42,771,100
OPERATIVE EARNINGS	\$12,179,900	\$ 1,634,760	\$13,814,660
LESS 5% AND 48.0%	\$ 6,163,030	\$ 827,190	\$ 6,990,220
NET EARNINGS	\$ 6,016,870	\$ 807,570	\$ 6,824,440
INVESTMENT			
NEW BUILDING CONSTRUCTION	-	\$ 860,000	\$ 860,000
MANUFACTURING EQUIPMENT	\$16,088,000	\$ 2,791,800	\$18,879,800
SERVICE FACILITIES-GENERAL	\$ 2,605,000	-	\$ 2,605,000
SERVICE FACILITIES-BUILDINGS	\$ 3,093,000	-	\$ 3,093,000
ALLOCATED GENERAL SERVICES	\$ 1,250,000	-	\$ 1,250,000
WORKING CAPITAL	\$32,993,000	\$ 2,226,300	\$35,219,300
TOTAL	\$56,029,000	\$ 5,878,100	\$61,907,100
RETURN ON INVESTMENT	10.7%	13.7%	11.0%
RETURN ON TOTAL INVESTMENT IN R&D AND OTHER OPERATING CHARGES		9.3%	
PROJECT EXPENDITURES			
CONSTRUCTION	\$ 2,791,800		
R&D AND OPERATIONS	\$ 2,929,200		
NEW BUILDING CONSTRUCTION	\$ 860,000		
TOTAL	\$ 6,581,000		

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