

CENTER FIRE RIFLES - contd.MODEL 742-X RIFLE - AUTOLOADING CENTER FIRE - contd.

The new gun schedule shows Model 742-X being introduced in January, 1975. To accomplish this schedule, 7 additional qualified designers will be required for six months, starting in June, 1972, at an estimated cost of \$93,000 which is not budgeted.

A plan was proposed to accomplish the desired January, 1974 introduction date. This plan is dependent upon a high level of success with the first prototype rifle expected to be available by January, 1972. Also the plan would cost an estimated additional \$200,000 in design and model work, both purchased and overtime.

This program involves all departments, plant facilities and funds. It will not be imposed to the exclusion of other necessary work and it must be evaluated in that light. All departments were requested to study this gun development program and determine its effect on each department.

During discussion, several specific questions arose that require answers:

Marketing was requested to assess the current competitive status of the Model 742 and determine how much it is worth to introduce the Model 742-X in 1974 rather than 1975.

R & D was requested to make recommendations on whether or not company security can be maintained when hiring outside designers for new product work.

R & D was requested to look at all current programs to determine what could be deleted to make \$200,000 additional available for the Model 742-X work.

The Treasurer's Department was requested to determine if the high spot cost of this total gun program as presented by R & D is compatible with the 5-year forecast.