

THE 3200 SHOTGUN

FIELD TEST REPORT AND GUN SPECIFICATIONS

The field test program for this new gun was conducted at five test sites in the United States and one international site in Italy.

Results verified our thoughts that the basic gun offered a great potential in our future marketing plans. These results proved that the test guns have the inherent characteristics such as good pointing, balance, profile and general appearance necessary for a successful gun.

The tests conducted in the United States pointed out that additional work must be done on such details as wood color, engraving, style of recoil pad, stock dimensions and trigger confirmation. Ilion R & D is proceeding with this now. Models incorporating these changes should be ready for inspection shortly after the first of the year. 83

At that time we will assemble a trap squad made up of the best Remington trap shooters who participated in the earlier test. We plan to have this squad extensively shoot the new 3200 Shotgun models as well as the competitive guns shot earlier, and examine the results at 16 yards, handicap and doubles events.

The international tests generally confirmed our domestic test results. One important additional point faulted was, the high gloss of the RK-W finish which is considered a strong sales feature in the domestic market, but a detriment in the international market. We are not sure at this time what steps will be taken to tailor the gun to the tastes of the international market.

Field test reports and summaries based on written reports, tape recorded comments and shooting results are on file with the Product Manager and Ilion R & D if further detail is needed.

FEMorgan/bc  
11/8/71

EXHIBIT 1