

SHOTGUNS - contd.THE 3200 SHOTGUN - contd.

Exhibit 3: Revised Project Economics Including 1 of 1000 Hi-Grade Trap Guns and "TB" Grade Trap Guns (and Regular Trap Guns) - Current Estimated Expenditures and Wage Adjustment of 8/14/72.

This exhibit shows a new product mix including a regular trap gun and a "TB" grade trap gun. The proportion of skeet guns increased slightly and the 1 of 1000 trap guns selling price was increased from \$975.00 to \$1050.00.

These economics are being used in the Part 5 project which is in Bridgeport. The most significant point is that total net earnings increase \$61,810 over the Part 4 project.

R & D reported that patterns have been submitted to Marketing for engraving of the 1 of 1000 trap guns. A decision is needed on this and checkering design by November 1 to release to production December 1.

Production reported that the N/C engraving machine and controller for the 1 of 1000 trap guns should be received in November.

R & D showed a N/C checkered Fore-end. Sanded Fore-ends are ready for trial run. The first trial on checkering Stocks will start the week of September 18.

The results of testing with iron shot showed no deformation of the Barrels. These Barrels were almost maximum wall thickness. Minimum wall thickness Barrels will be tested. Development work is in progress to cold form the Barrel or to heat treat the choke area which may produce Barrels more resistant to deformation.