

EXHIBIT 6

ESTIMATED COST & ECONOMICS - THIRD YEAR (1976)
MODEL 700 - GENERAL IMPROVEMENTS ON BOTH ADL & BDL
CUT CHECKERING ON BDL ONLY

	<u>FULL FACTORY COST</u>			
	<u>BEFORE LINE</u>	<u>BEFORE LINE</u>	<u>AFTER LINE</u>	<u>AFTER LINE</u>
	<u>ADL</u>	<u>BDL</u>	<u>ADL</u>	<u>BDL</u>
VOLUME	28,000	42,000	35,000	59,000
RETAIL PRICE	\$154.95	\$174.95	\$164.95	\$189.95
NET SELLING	\$ 82.30	\$ 92.91	\$ 87.59	\$100.87
FACTORY COST	\$ 52.04	\$ 60.31	\$ 53.81	\$ 63.81
SELLING, ADMIN. & RESEARCH	\$ 9.63	\$ 10.87	\$ 10.25	\$ 11.80
TOTAL COST	\$ 61.67	\$ 71.18	\$ 64.06	\$ 75.61
OPERATIVE EARNINGS	\$ 20.63	\$ 21.73	\$ 23.53	\$ 25.26
% OF NET EARNINGS	25.1%	23.4%	26.9%	25.0%

CASH RESULTS

VOLUME (ADDED BUSINESS)	24,000
NET SELLING	\$2,810,360
FACTORY COST	\$1,508,720
OPERATIVE EARNINGS	\$1,301,640
LESS 5.0% & 48%	658,620
NET EARNINGS	643,020

INVESTMENT

CONSTRUCTION THIS PROJECT	\$ 645,400
WORKING CAPITAL	\$1,611,800
TOTAL	\$2,257,200

RETURN ON INVESTMENT	28.5%
RETURN ON TOTAL EXPENDITURES	23.8%

PROJECT EXPENDITURES

DEVELOPMENT	\$276,000
CONSTRUCTION	\$645,400
OPERATIONS	\$358,000
TOTAL	\$1,279,400

JHSweeney:I
11/29/72

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