

STATEMENT OF OPERATIVE EARNINGS FROM SALES
AMMUNITION - DOMESTIC (CONTD.)
TO DATE - SEPTEMBER 30, 1974
(Dollars in Thousands)

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	Sales			Factory Cost		Factory Profit		Fin. Prod. Dist. Exp.	Research	Selling Expense	Admin. Exp.	Operative Earnings from Sales	
	Quantity (1000)	Amount	Average Price Per 1000	Amount	Average Cost Per 1000	Amount	% of Sales					Amount	% of Sales
ACTIVE PRODUCTS													
Regular - Rod		\$ 218		\$ 87		\$ 127	59.2	\$ (a)	\$ -	\$ 63	\$ 6	\$ 58	27.0
- Saber		63		40		59	80.3	(a)	-	20	3	27	28.1
- Hack		57		51		6	11.8	(a)	-	17	2	(13)	(20.4)
- Circular		48		55		(7)	(14.9)	(a)	-	14	1	(22)	(47.1)
- Band		357		131		228	63.2	1	-	104	10	111	31.0
- Contract		43		30		13	30.9	(a)	-	13	1	(1)	(1.3)
- Saber		17		6		11	62.0	(a)	-	5	(a)	6	29.8
U.S. Gov't. agencies		15		6		9	60.4	(a)	-	4	(a)	5	28.1
To date - 1974		850		498		444	52.3	1	-	249	23	171	20.1
- 1973		717		409		308	43.0	(a)	-	217	23	68	9.5
MISCELLANEOUS													
primed metallics	2 662	185	\$ 61.83	127	\$ 47.56	38	23.1	6	2	7	5	18	11.3
empty primed metallics	1 606	117	72.82	103	84.13	14	12.0	4	1	5	3	1	0.2
shotshell primers	39 511	348	8.82	565	14.29	(217)	(62.1)	12	4	15	10	(258)	(73.8)
center fire primers	75 899	410	5.43	581	7.65	(171)	(41.5)	14	5	17	12	(219)	(53.2)
buds	53 952	309	5.73	265	4.91	44	14.3	10	4	13	9	8	2.8
empty primed shotshells	1 499	83	55.30	65	43.16	18	22.0	3	1	3	2	9	10.2
bench rest bullets	979	47	47.73	46	46.99	1	1.7	2	1	2	1	(5)	(10.1)
bullets	4 822	120	24.85	101	20.98	19	15.5	4	2	5	4	4	3.8
hot	758	220	289.88	199	258.74	24	10.7	8	3	9	6	(2)	(1.0)
other ammo components	52	3	52.89	1	28.00	2	48.9	(a)	(a)	(a)	(a)	2	37.2
arm. power loads	451	12	27.79	15	33.63	(3)	(21.0)	(a)	(a)	1	(a)	(4)	(32.7)
military rearrangement				13		(13)						(13)	
military rearrangement				24		(24)						(24)	
U.S. Gov't. agencies - misc. ammo	170	2	10.58	1	8.28	1	21.7	(a)	(a)	(a)	(a)	1	10.1
- supply contracts				6		(6)		-	-	-	-	(6)	-
- development contracts	98			96		2	2.3	-	-	4	3	(5)	(4.7)
sales to DESA - 8 ga.	8 758	1 174	173.71	1 272	186.22	(98)	(8.4)	11	-	-	33	(142)	(12.1)
To date - 1974		3 108		3 477		(369)	(11.9)	74	23	81	80	(635)	(20.4)
- 1973		3 973		4 606		(635)	(16.0)	114	27	143	124	(1 043)	(26.2)
LIFO Adjustment				5 827		(5 827)						(5 827)	
TOTAL DOMESTIC AMMUNITION													
To date - 1974		60 401		58 965		7 436	11.2	2 873	1 187	2 950	1 876	(1 450)	(2.2)
- 1973		\$56 436		\$46 092		\$10 344	18.3	\$ 2 606	\$ 974	\$ 2 672	\$ 1 736	\$ 2 356	4.2

(a) Under \$1M

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