

DISCONTINUE OR IMPROVE
MODEL 1100, 20 GAUGE LIGHTWEIGHT SHOTGUN
PROJECT THIRD YEAR
ESTIMATED COSTS & ECONOMICS - CASH BASIS

	<u>M/870 & 1100 REGULAR 20 GA. LINE BEFORE PROJECT</u>	<u>M/870 & 1100 20 GA. LW - LINE AFTER PROJECT</u>	<u>PROJECT RESULT</u>
QUANTITY	74,540	93,850	19,310
NET SALES	\$7,955,950	\$10,065,630	\$2,109,680
LESS:			
FACTORY COST	<u>3,533,560</u>	<u>4,951,130</u>	<u>1,417,570</u>
OPERATIVE EARNINGS	\$4,422,390	\$5,114,500	\$ 692,110
NET EARNINGS	2,081,180	2,406,880	325,700 83
 <u>INVESTMENT</u>			
CAPITAL - THIS PROJECT			\$ 364,040
WORKING CAPITAL			<u>1,242,000</u>
TOTAL			<u>\$1,606,040</u>
 <u>RETURN ON INVESTMENT</u>			
			20.3%
 NET EARNINGS AFTER AMORTIZING (OVER 10 YEARS) OPERATIONS CHARGES			
			\$ 301,430
 TOTAL INVESTMENT INCLUDING CHARGES LESS FEDERAL TAX AT 48%			
			\$1,874,250
 RETURN ON TOTAL INVESTMENT INCLUDING OPERATIONS CHARGES			
			16.1%

JHS:I
1/15/75