

3-SPINDLE N/C CUT CHECKERING MACHINE
FOR MODEL 1100 SKEET & TRAP SHOTGUNS
PROJECT THIRD YEAR

THE FOLLOWING SHOWS ESTIMATED UNIT OPERATIVE EARNINGS BASED ON ESTIMATED FULL BOOK COSTS:

	<u>BEFORE LINE</u>		
	<u>M/1100SA</u>	<u>M/1100TB</u>	<u>M/1100SB</u>
QUANTITY - 60"/MIN.	6,150	8,000	5,000
- 100"/MIN.	14,670	8,000	5,000
RETAIL PRICE)	\$254.95	\$289.95	\$279.95
NET SELLING) 1975	\$136.38	\$155.11	\$149.76
OPERATIVE EARNINGS	\$ 49.95	\$ 46.93	\$ 45.30
% OF NET SELLING	36.6%	30.3%	30.3%

	<u>LINE AFTER</u>		
	<u>M/1100SA</u>	<u>M/1100TB</u>	<u>M/1100SB</u>
QUANTITY - 60"/MIN.	6,150	8,000	5,000
- 100"/MIN.	14,670	8,000	5,000
RETAIL PRICE)	\$274.95	\$309.95	\$299.95
NET SELLING) 1975	\$147.10	\$165.82	\$160.47
OPERATIVE EARNINGS	\$ 57.35	\$ 54.30	\$ 52.66
% OF NET SELLING	39.0%	32.8%	32.8%

JHSweeney:I
1/17/75

EXHIBIT 4