

TO: Firearms Operations Committee

March 18, 1975

EXHIBIT 5

FROM: R. W. Steele

SUBJECT: INPUT COST - REPRESENTATIVE ITEMS

Attached for review at the March 21 Firearms Operations Committee meeting are cost estimates showing input unit cost and their relationship to current selling price for the following representative firearms items:

	Selling Price (Excise Tax and Cash Discount Deducted)	COST - EARNINGS								
		January 1975 - Actual			4th Quarter 1975 - Forecast No. 1			4th Quarter 1975 - Estimate		
		Cost	Earnings	% of	Cost	Earnings	% of	Cost	Earnings	% of
		Per M	Per M	Selling Price	Per M	Per M	Selling Price	Per M	Per M	Selling Price
<u>Shotguns</u>										
870-12 Ga. - Plain Barrel	\$ 85.58	\$ 57.15	\$ 28.43	33.2	\$ 61.06	\$ 24.52	28.6	\$ 62.21	\$ 23.37	27.3
1100-12 Ga. - Plain Barrel	117.67	78.90	38.77	33.0	84.29	33.38	28.4	85.66	32.01	27.2
3200-12 Ga. - Trap Ven. Rib	361.03	630.33	(269.30)	(74.5)	336.70	(15.67)	(4.3)	397.66	(36.63)	(10.1)
<u>Rim Fire Rifles</u>										
552-Speedmaster Auto	48.14	44.54	3.60	7.5	46.81	1.33	2.8	47.21	.93	1.9
Nylon 66 Auto - Brown	40.12	29.99	10.13	25.2	30.90	9.22	23.0	30.93	9.20	23.1
572 Field Pump	50.82	45.50	5.32	10.5	47.84	2.98	5.9	48.23	2.59	5.1
<u>Center Fire Rifles</u>										
700 ADL Grade-30-06 Cal.	101.62	79.22	22.40	22.0	87.62	14.00	13.8	84.48	17.14	16.9
742 ADL Grade-30-06 Cal.	114.99	80.79	34.20	29.7	85.33	29.66	25.8	86.19	28.80	25.0
760 ADL Grade-30-03 Cal.	98.95	70.00	28.95	29.3	73.96	24.99	25.3	74.60	24.35	24.6
<u>Barrels</u>										
1100-12 Ga. Plain	32.65	17.71	14.94	45.8	18.83	13.82	42.3	18.97	13.68	41.9

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RWS/mu

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