

410-12 890 12 GAUGE - T. J. CARREL - CATALOGUE # 1700

	Month of January 1975		4th Quarter 1975 (Forecast No. 1)		4th Quarter 1975 Current Estimate	
	Cost Per M Rounds or Per Gun	% of Net Selling Price	Cost Per M Rounds or Per Gun	% of Net Selling Price	Cost Per M Rounds Or Per Gun	% of Net Selling Price
Direct Material*						
STEEL	3.17	3.7	3.22	3.8	3.19	4.0
WOOD	2.71	3.2	2.76	3.2	3.25	3.8
PURCHASED PARTS	4.82	5.6	4.91	5.7	5.15	6.0
OTHER	1.32	1.6	1.32	1.6	1.37	1.6
Total Direct Material	12.02	14.1	12.21	14.3	13.20	15.4
Input Direct Labor	12.07	14.1	13.32	15.6	13.32	15.6
Input Burden	22.26	26.0	24.75	28.9	24.91	29.1
Total Cost to Warehouse	46.37	54.2	50.28	58.8	51.43	60.1
Factory Margin	39.21	45.8	35.38	41.2	34.15	39.9
Deduct: G & A Expense @ 11.2 %	9.58	11.2	9.58	11.2	9.58	11.2
Operative Earnings	29.63	34.6	25.79	30.0	24.57	28.7
Deduct: Interest Expense @ 1.4%	1.20	1.4	1.20	1.4	1.20	1.4
Earnings after interest expense	28.43	33.2	24.52	28.6	23.37	27.3
Net Selling Price	85.58		85.58		85.58	

*January 1975 - At most recent purchase price through January.
4th Quarter - At purchase prices projected for period in No. 1 Forecast.