

2147-13200 - 12 GAUGE TINT VENTILATED RIF - CATALOG # 3213

	Month of January 1975		4th Quarter 1975 (Forecast No. 1)		4th Quarter 1975 Current Estimate	
	Cost Per M Rounds or Per Gun	% of Net Selling Price	Cost Per M Rounds or Per Gun	% of Net Selling Price	Cost Per M Rounds Or Per Gun	% of Net Selling Price
Direct Material*						
STEEL	5.29	1.5	5.86	1.6	5.82	1.6
WOOD	3.78	1.0	4.20	1.2	4.54	1.3
PURCHASED PARTS	14.92	4.1	16.59	4.6	15.96	4.4
OTHER	3.61	1.0	3.61	1.0	3.73	1.0
Total Direct Material	27.60	7.6	30.26	8.4	30.05	8.3
Input Direct Labor	132.31	36.6	92.78	25.7	90.50	25.1
Input Burden	424.93	117.7	208.17	58.6	231.62	64.1
Total Cost to Warehouse	584.84	161.9	331.21	91.7	352.17	97.5
Factory Margin	(223.81)	(41.9)	29.82	8.3	8.86	2.5
Deduct: G & A Expense @ 11.2 %	40.44	11.2	10.44	11.2	10.44	11.2
Operative Earnings	(264.25)	(73.1)	(10.62)	(2.9)	(31.58)	(8.7)
Deduct: Interest Expense @ 1.4%	5.05	1.4	5.05	1.4	5.05	1.4
Earnings after interest expense	(269.30)	(74.5)	(15.67)	(4.3)	(36.63)	(10.1)
Net Selling Price	361.03		361.03		361.03	

*January 1975 - At most recent purchase price through January.
4th Quarter - At purchase prices projected for period in No. 1 Forecast.