

"Nylon 66" Automatic Rifle - 5.28 Cal. Donaldson Barrels - CTR-601-5520

	Month of January 1975		4th Quarter 1975 (Forecast No. 1)		4th Quarter 1975 Current Estimate	
	Cost Per M Rounds or Per Gun	% of Net Selling Price	Cost Per M Rounds or Per Gun	% of Net Selling Price	Cost Per M Rounds or Per Gun	% of Net Selling Price
Direct Material*						
STEEL	1.56	1.4	.57	1.4	.61	1.5
NYLON	1.28	3.2	1.28	3.2	1.32	3.3
PURCHASED PARTS	3.58	9.7	3.67	9.1	3.85	9.6
OTHER	2.62	6.6	1.70	4.5	1.88	3.7
Total Direct Material	8.04	20.1	7.32	18.2	7.26	18.1
Input Direct Labor	5.79	14.4	6.37	15.9	6.37	15.9
Input Burden	11.11	27.7	12.16	30.3	12.15	30.3
Total Cost to Warehouse	24.94	62.2	25.85	64.4	25.78	64.3
Factory Margin	15.18	37.8	14.27	35.6	14.34	35.7
Deduct: G & A Expense @ 11.2 %	4.49	11.2	4.49	11.2	4.49	11.2
Operative Earnings	10.69	26.6	9.78	24.4	9.85	24.5
Deduct: Interest Expense @ 1.4%	.56	1.4	.56	1.4	.56	1.4
Earnings after interest expense	10.13	25.2	9.22	23.0	9.29	23.1
Net Selling Price	40.12		40.12		40.12	

*January 1975 - At most recent purchase price through January.
4th Quarter - At purchase prices projected for period in No. 1 Forecast.