

MODEL 700 APL GRADE - 30-06 L.H.L. - CATALOGUE # 5772

	Month of January 1975		4th Quarter 1975 (Forecast No. 1)		4th Quarter 1975 Current Estimate	
	Cost Per M Rounds or Per Gun	% of Net Selling Price	Cost Per M Rounds or Per Gun	% of Net Selling Price	Cost Per M Rounds Or Per Gun	% of Net Selling Price
Direct Material*						
STKEL	2.23	2.2	2.77	2.7	2.37	2.3
WOOD	5.52	5.5	8.39	8.3	6.50	6.4
PURCHASED PARTS	7.04	6.9	7.67	7.5	7.98	7.3
OTHER	3.16	3.1	2.40	2.4	2.04	2.0
Total Direct Material	17.95	17.7	21.23	20.9	18.29	18.0
Input Direct Labor	15.77	15.5	17.55	17.3	17.37	17.1
Input Burden	32.70	32.2	36.04	35.4	36.02	35.4
Total Cost to Warehouse	66.42	65.4	74.82	73.6	71.68	70.5
Factory Margin	35.20	34.6	26.50	26.4	29.94	29.5
Deduct: G & A Expense @ 11.2 %	11.38	11.2	11.38	11.2	11.38	11.2
Operative Earnings	23.82	23.4	15.12	15.2	18.56	18.3
Deduct: Interest Expense @ 1.4%	1.42	1.4	1.42	1.4	1.42	1.4
Earnings after interest expense	22.40	22.0	14.00	13.8	17.14	16.9
Net Selling Price	101.62		101.62		101.62	

*January 1975 - At most recent purchase price through January.
4th Quarter - At purchase prices projected for period in No. 1 Forecast.