

MODEL 700 - .30 CAL. CAL. CARTRIDGE - 91.26

	Month of January 1975		4th Quarter 1975 (Forecast No. 1)		4th Quarter 1975 Current Estimate	
	Cost Per M Rounds or Per Gun	% of Net Selling Price	Cost Per M Rounds or Per Gun	% of Net Selling Price	Cost Per M Rounds Or Per Gun	% of Net Selling Price
Direct Material*						
STEEL	2.66	2.3	2.70	2.3	2.87	2.5
WOOD	2.71	2.4	2.75	2.4	3.27	2.9
FINISHED PARTS	6.72	5.8	6.35	6.0	7.24	6.3
OTHER	3.18	2.8	2.21	2.1	2.05	1.8
Total Direct Material	15.27	13.3	14.71	12.8	15.45	13.5
Input Direct Labor	17.23	15.0	18.97	16.5	18.97	16.5
Input Burden	33.80	29.4	37.16	32.3	37.28	32.4
Total Cost to Warehouse	66.30	57.7	70.84	61.6	71.70	62.4
Factory Margin	486.1	42.3	44.15	38.4	43.29	37.6
Deduct: G & A Expense @ 11.2 %	12.58	11.2	12.58	11.2	12.58	11.2
Operative Earnings	35.81	31.1	31.27	27.2	30.41	26.4
Deduct: Interest Expense @ 1.4%	1.61	1.4	1.61	1.4	1.61	1.4
Earnings after interest expense	34.20	29.7	29.66	25.8	28.80	25.0
Net Selling Price	114.99		114.99		114.99	

*January 1975 - At most recent purchase price through January.
4th Quarter - At purchase prices projected for period in No. 1 Forecast.