

MODEL 200 EXTRA CHARGE - 10 GAUGE PLAIN - CATALOGUE 2500

	Month of January 1975		4th Quarter 1975 (Forecast No. 1)		4th Quarter 1975 Current Estimate	
	Cost Per M Rounds or Per Gun	% of Net Selling Price	Cost Per M Rounds or Per Gun	% of Net Selling Price	Cost Per M Rounds Or Per Gun	% of Net Selling Price
Direct Material*						
STEEL	1.03	3.2	1.05	3.2	1.11	3.4
PURCHASED PARTS	1.25	3.8	1.27	3.9	1.33	4.1
Total Direct Material	2.28	7.0	2.32	7.1	2.44	7.5
Input Direct Labor	2.75	8.4	3.03	9.3	3.03	9.3
Input Burden	8.52	26.2	9.36	28.7	9.38	28.7
Total Cost to Warehouse	13.59	41.6	14.71	45.1	14.85	45.5
Factory Margin	19.06	58.4	17.94	54.9	17.80	54.5
Deduct: G & A Expense @ 11.2 %	3.66	11.2	3.66	11.2	3.66	11.2
Operative Earnings	15.40	47.2	14.28	43.7	14.14	43.3
Deduct: Interest Expense @ 1.4%	.46	1.4	.46	1.4	.46	1.4
Earnings after interest expense	14.94	45.8	13.82	42.3	13.68	41.9
Net Selling Price	32.65		32.65		32.65	

*January 1975 - At most recent purchase price through January.
4th Quarter - At purchase prices projected for period in No. 1 Forecast.