REMINGTON ARMS COMPANY, INC.
ESTIMATED SAVINGS AND RETURN ON INVESTMENT
PROJECT NO. RI-1137 - ILION PLANT
MODEL 3200 COMPETITION TRAP & SKEET SHOTGUN
EXPANDED FACILITIES - ESTABLISHED PRODUCT
(DOLLARS IN THOUSANDS)

FIRST YEAR OF OPERATION

	M/3200 LINE BEFORE THIS PROJECT	RESULTS FROM THIS PROJECT	M/3200 LINE AFTE THIS PROJE
SALES QUANTITY	12,600	2,550	15,150
NET SALES	$ 4,908	$ 1,463	$ 6,371
Less: Factory Cost	$ 4,569	$ 699	$ 5,268
Selling and Administrative Expense	378	44	422
Technical Expense	83	7	90
Distribution Expense	84	17	101
	$ 5,114	$ 767	$ 5,881
OPERATIVE EARNINGS	($ 206)	$ 696	$ 490
NET EARNINGS	($ 97)	$ 327	$ 230
INVESTMENT			
Manufacturing Equipment	$ 2,349	$ 16	$ 2,365
Allocated Equipment	231		231
Allocation of Buildings	166		166
Allocation of Service and General Facilities	164		164
General Services - Bridgeport	74	12	86
Working Capital	3,603	789	4,392
TOTAL INVESTMENT	$ 6,587	$ 817	$ 7,404
RETURN ON INVESTMENT	(1.5%)	40.0%	3.1%

SUPPLEMENTAL CALCULATION

Net earnings after amortization (over 10 years) of Operations Charges	$ 325
Total capital required including Operations charges less Federal Tax and all other expense	$ 842
Return on total capital required	38.6%

(Subdivision 5)
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EXHIBIT 3