## MODEL 870 COMPETITION TRAP

## SUMMARY OF REVISED THIRD YEAR ECONOMICS

| SALES VOLUME               | DECEMBER<br>1978 | OCTOBER<br>1979 | SEPT.<br>1980             |
|----------------------------|------------------|-----------------|---------------------------|
| Regular                    | 2,800            | -               | → / A.<br>                |
| Grand                      | 2,700            | 3,500           | 3,500                     |
| Total                      | 5,500            | 3,500           | 3,500 83                  |
| NET SALES                  | \$1,376,000      | \$1,114,000     | \$1,114,000               |
| NET EARNINGS               | \$ 142,000       | \$ 154,000      | . <sup>#</sup> \$ 153,000 |
| PROJECT EXPENDITURES       | \$ 62,000        | \$ 34,000       | \$ 60,000                 |
| RETURN ON INVESTMENT       | 15.4%            | 21.5%           | 19.3%                     |
| SALES MARGIN - LINE BEFORE | 21.3%            | 17.8%           | 17.8%                     |
| SALES MARGIN - LINE AFTER  | 21. 1%           | 21.8%           | 21.7%                     |

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