

KEY STRATEGIES

Quality

- (1) Reassess our quality standards and tighten them as appropriate to match changes in consumer expectations.

Cost

- (2) Aggressively pursue processing technology to reduce cost and maximize output on investment while improving product quality.
- (3) Maintain manufacturing cost increases below the consumer price index.
- (4) Introduce a Manufacturing Resource Planning (MRP) system to improve product planning, inventory control and customer service. Support the MRP system with improved methods of forecasting.

Product

- (5) Introduce a new generation of autoloading and pump action center fire rifles in 1986.
- (6) Introduce, in the mid-80's a new generation of autoloading and pump action shotguns, with an objective of a line with lower cost, lower weight, improved functional performance, and increased variability models.
- (7) Add-use products from our current broad product line to take advantage of market opportunities in segments where we currently do not compete.
- (8) In rim fire rifles, establish an aggressive strategy in terms of cost reduction but a nonaggressive strategy in regards to product development.

Exhibit 1