

KEY FIREARMS PRODUCT RESEARCH PROGRAMS				
Product Program	Proof of Feasibility (Preliminary Design)	Product Development	Test & Eval	R&D Years To
<u>Safety</u>				
M/700 Bolt Lock	Complete	1Q-1981	1Q-1981	1982
M/700 Fire Control	1Q-1981	3Q-1981	3Q-1982	1983
M/582 Function	4Q-1980	1Q-1981	1Q-1981	1982
M/788 Safety Lever	4Q-1980	1Q-1981	NS	1982
<u>New Products</u>				
M L.E.	Complete	4Q-1980	2Q-1981	1981
M/700-223	1Q-1981	3Q-1981	3Q-1982	1983
XSG-XPG	3Q-1981	1Q-1982	2Q-1983	1989
Bolt Action Carbine	2Q-1981	3Q-1982	3Q-1982	1983
New Bolt Action	NS	NS	NS	NS

Exhibit 10

FIREARMS BUSINESS STRATEGIES - ACTION - IMPACT						
KEY STRATEGIES	ACTION PLANNED BY:			CONST. FCST. (AUTHOR.)		TOTAL CONSTRUCTION \$ EACH STRATEGY
QUALITY	MKTG	RES	PROD	\$MM	IMPACT	
o Reliability Standards	X	X	X	-	1981	\$3.9MM (11%)
o Strengthen Q.C. Management and Systems			X	-	'81 - '82	
<u>COST</u>						\$5.3MM (15%)
o Process Innovation/Manufacturing System Improvement		X	X	-	'81 - '85	
o MRP	X		X	.2	1981	
<u>PRODUCT</u>						\$5.9MM (17%)
o A/L and P/A CBR	X	X	X		1981	
o B/A CF Carbine	X	X	X	.3	1983	
o A/L and P/A Shotguns	X	X	X	5.5	Mid-1980s	
o Add-Use Products	X	X	X	.1	'81-'85	
<u>CAPACITY & OTHER</u>						\$19.2MM (57%)
TOTAL						\$34.3MM

Exhibit 11