

cc: J. D. Mitchell
Sam Alvis, Ilion
Gail Evans
C. H. Reinhard

REMINGTON ARMS COMPANY, INC.

INTER-DEPARTMENTAL CORRESPONDENCE

Remington
RECEIVED
MAY 3 - 1956
G. M. CALHOUN
PETERS

MAY 3, 1956

TO: C. M. Calhoun
FROM: J. H. Miller,

We are attaching copies of letters received from our distributors in Israel, the firm of Ziniuk & Company, Ltd. and a copy of a letter received from one of the major small bore shooters in that area, Captain Benjamin Neiman.

These letters are being passed on to you for your information and comments and if we may have an early reply it would be appreciated and instrumental in our offering our distributors a plausible explanation.

We ship annually to the territory of Israel approximately 5,000,000 rounds of assorted Rim Fire Ammunition and 750 assorted Rim Fire Rifles. These sales are maintained against stiff competition. This is due primarily to the performance and quality of our products and also due to the effectiveness and ability of our present distributors. We are most anxious to retain this position and consequently complaints of this nature are a major concern to us.

J. H. Miller
J. H. Miller,
Foreign Sales Division

JHM:dlp
Attach.