

REMINGTON ARMS COMPANY, INC.
Ilion Works
-000-

SALES, EARNINGS & RETURN ON INVESTMENT
PROPOSED M/725 (STEEL) & MODIFIED M/721-722
VS. PRESENT M/721-722

	DOOR BASIS			
	Present Line		Proposed Line	
	Amount	% of Sales	Amount	% of Sales
Quantity	20,000		35,000	
Sales	\$ 967,080	100.0	\$2,040,400	100.0
Mill Cost	675,090	69.8	1,465,340	71.8
Factory Profit	291,990	30.2	575,080	28.2
Selling & Administrative	96,710	10.0	204,040	10.0
Operative Earnings	195,280	20.2	371,040	18.2
Less: All Other Expense @ 8%	<u>15,620</u>		<u>29,680</u>	
Earnings Before Federal Taxes on Income	179,660		341,360	
Less: Federal Taxes on Income @ 50%	<u>89,830</u>		<u>170,680</u>	
Net Earnings	\$ 89,830		\$ 170,680	
<u>Investment</u>				
Fixed Investment	\$ 778,600		\$1,347,760	
Working Capital	<u>428,060</u>		<u>904,380</u>	
Total	\$1,206,660		\$2,252,140	
Return on Investment	7.4%		7.6%	
Turnover	80%		91%	

OPERATIVE EARNINGS

		Quantity	Net Selling Price	Operative Earnings	
				\$	%
<u>PRESENT</u>	M/721	8,400	\$ 417,910	\$ 95,600	22.9
	M/722	<u>11,600</u>	<u>549,170</u>	<u>99,680</u>	<u>18.2</u>
	Total	20,000	967,080	195,280	20.2
<u>PROPOSED</u>	Modified M/721	8,400	414,200	73,550	17.7
	Modified M/722	<u>11,600</u>	<u>572,000</u>	<u>90,000</u>	<u>15.7</u>
	Sub-Total	20,000	986,200	163,550	16.5
	M/725	<u>15,000</u>	<u>1,054,200</u>	<u>207,490</u>	<u>19.7</u>
	Total	35,000	\$2,040,400	\$371,040	18.1

12-26-56

REMINGTON ARMS COMPANY, INC.

PROPOSED M/725 (STEEL) & MODIFIED M/721-722
VS. PRESENT M/721-722

INCREASE IN SALES, EARNINGS & RETURN ON INVESTMENT

	<u>Out-of-Pocket Basis</u>
Quantity	15,000
Sales	\$1,073,320
Mill Cost	619,090
Factory Profit	454,230
Selling & Administrative	25,000
Operative Earnings	429,230
Less: All Other Expense @ 8%	<u>34,340</u>
Earnings Before Federal Taxes on Income	394,890
Less: Federal Taxes on Income @ 50%	<u>197,445</u>
Net Earnings	<u>\$ 197,445</u>
 Expenditure	 \$334,600
Working Capital	393,100
Total Capital	727,700
Less: Operations Charges	<u>158,050</u>
Total Investment	\$569,650
 <u>Return on Investment</u>	
Total Capital	27.1%
Total Investment after Completion	34.7%

12-26-56