

CHART No. 2

VOLUME & EARNINGS AS PERCENT OF TOTAL

	VOLUME	EARNINGS
	56 57 58	56 57 58
SHOTGUNS	40% 57% 53%	58% 53% 48%
CENTER FIRE	22% 21% 23%	32% 32% 35%
RIFLE	38% 42% 44%	12% 15% 17%

THE LARGEST DROP IN SALES & PROFIT SINCE 1956, BASED ON
1958 #2 FORECAST, IS AS FOLLOWS:

SHOTGUNS	31% REDUCTION IN SALES,	33% REDUCTION IN EARNINGS
CENTER FIRE	19% " "	20% " "
RIFLE	13% " "	0% " "

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