PROPOSED MODEL 40XBR (BENCH REST CENTER FIRE

HI-SPOT ESTIMATED COSTS AND PROJECT ECO

| | PRESENT OR [illegible] LINE UNIT (BOOK) | REGULAR 40XB-BR | TOTAL CASH | PROPOSED UNIT (BOOK) |
|---|---|---|---|---|
| VOLUME | | | 400 | |
| RETAIL PRICE (1969) | $414.95 | | | $[illegible] |
| NET SELLING | 144.84 | | $45,970 | 153.55 |
| FACTORY COST | 105.00 | [illegible] | 19,870 | 11[illegible].00 |
| SELLING & ADMIN | 11.15 | | — | 11.84 |
| RESEARCH | 4.78 | | — | 5.07 |
| TOTAL COST | $140.93 | | $19,870 | 146.64 |
| OPER EARNINGS | 43.91 | | 9,100 | 46.66 |
| % OF NET SELLING | 16.5% | | | 17.4% |
| LESS: 5.8% AND 48.8% | | | 5,050 | |
| NET EARNINGS | | | 4,050 | |

EXPENDITURES

CONSTRUCTION

WORKING CAPITAL

TOTAL

RETURN ON INVESTMENT

NET EARNINGS AFTER AMORTIZATION (OVER 5 YEARS) OF R&D AND OTHER OPER. CHAR

TOTAL CAPITAL REQUIRED INCL R&D AND OTHER OPER CHARGES LESS FED. TAX [illegible]

RETURN ON TOTAL INVESTMENT INCL R&D AND OTHER OPER CHARGES

TARGET RIFLE
OMICS

| R AFTER LINE | | |
|---|---|---|
| PROPOSED BENCH REST MODEL | TOTAL (CASH) | RESULT (CASH) |
| | 600 | 300 |
| | 76,750 | 47,510 |
| 104.3 = 1540 | 54,170 | 34,300 |
| | — | — |
| | 54,170 | 34,300 |
| | 44,610 | 15,510 |
| | 13,670 | 8,640 |
| | 10,940 | 6890 |
| | | 15,300 |
| | | 15,300 |
| | | 37.7% |
| S (3800 x 20% = 760) | | 6560 |
| (3800 x 47%) = 1790 + 15,300 | | 22090 |
| | | 34.7% |

WORKING CAPITAL - RESULT

| | | |
|---|---|---|
| RAW MATERIALS - (70,736 x 300) 6240 x 39.1% | 2430 |
| WORK IN PROCESS - 34,300 x 11.8% | 4180 |
| FINISHED GOODS - | — |
| A/C'S RECEIVABLE - (47.3 x 115) 54,980 x 11.5% | 6870 |
| CASH | 34,300 x 13.0 | 4400 |
| TOTAL | | 15,780 |
| | CALL | 15,300 |

R LEHR MFG
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