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D. E. MILLER

MODEL XP-700  
and  
Companion Carbine Rifle - Model XC-13

We are now preparing a considerable number of drawings in connection with the above models for transmittal to P.E. & C. We are all aware that as yet there are many things to be resolved in order to clear the Plant in preparing for production. As soon as sufficient information has been received to complete an evaluation and the writing of a project, this will be done.

In the meantime there may be certain work the Plant may wish to initiate in order to conserve time on any items which may be considered critical from standpoint of scheduling. This of course assumes that it is still planned either one or both of the items are expected to be made available for introduction in January of 1962.

In order to assist Management and Sales in providing direction to us for preparing evaluations we have suggested that preliminary economics be prepared on the basis of showing the minimum sales volume needed at several different retail selling prices in order to yield a reasonable return for the additional business. We will also probably need further direction from standpoint of provisions for standard machines considered necessary, either for replacement or for added capacities. We have already forwarded some information to Bridgeport along these lines; however, believe that the matter can only be satisfactorily resolved by consultation. Perhaps this might be accomplished incidental to the next Operations Committee Meeting.

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