

DON'T SAY IT—WRITE IT

To G. M. CALHOUN
FROM S. M. ALVIS

DATE March 13, 1963

John has prepared a tentative draft of Part III to the project for the XP-100 and M/600 combination. I have already made some changes in the introduction and remarks to reflect suggestions after conversation with you. Wayne's people are meeting today with the Plant to make another check estimate for preparing revised economics.

In the meantime to expedite things, if you will look this over and if desired review with Neil Larsen. John has called my attention to a significant fact that for Research we are spending about \$34,000 more than had been originally estimated, Although will now probably be spending less than the last "Estimate to Complete". The project write-up does not reveal but only perhaps implies this being due to the relatively high cost for redesign to accommodate the 30-30; also the building of a model up to the time that the program was changed. At the same time the higher product cost of the 30-30 is essentially the same as described by Wayne Leek at the beginning of the program.

WEL:T

THERE IS A SAFE WAY; DO IT THAT WAY