

M/40X-B (MILITARY DESIGN) - HI-SPOT ESTIMATED LA. COPY COSTS

		PRESENT		PROPOSED M/40X-B		RIFLE LINE		P/40X-B		M/40X-B		HEAVY BBL	
		M/40X-B		STD. M/40X-B		HEAVY M/40X-B		STD. BBL		M/40X-B		HEAVY BBL	
		Without Sight	With Sight	Without Sight	With Sight	Without Sight	With Sight	Without Sight	With Sight	Without Sight	With Sight	Without Sight	With Sight
RETAIL PRICE		139.75											
NET SELLING		87.90											
STD. MATERIAL		13.53	13.76	13.76	13.76	13.67	13.76	13.67	13.76				
VARIANCE	70	1.71	1.59	1.59	1.59	1.71	1.59	1.71	1.59				
STD. LABOR		17.74	13.07	13.07	13.30	14.44	13.77	14.44	13.77				
VARIANCE	31	4.78	4.56	4.56	4.66	4.55	4.64	4.55	4.64				
BURDEN	445.0	27.90	31.90	31.90	31.54	31.13	31.51	31.13	31.51				
SUB-TOTAL		60.31	63.54	63.54	60.43	63.31	60.70	63.31	60.70				
PLANT OVERHEAD	740	14.47	15.74	15.74	17.30	15.14	17.78	15.14	17.78				
INVENTORY ADJ.	1.7	75	79	79	1.00	79	79	79	79				
FACTORY COST		75.53	79.55	79.55	100.73	79.74	100.44	79.74	100.44				
FACTORY PROFIT		17.37											
% PROFIT		14.1%											
SELLING AND ADMIN.	15	8.35											
RESEARCH	40	2.55											
TOTAL COST		87.40											
OPER. EARNINGS		50											
% EARNINGS		6%											

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