## REMINGTON ARMS COMPANY, INC.

INTER-DEPARTMENTAL CORRESPONDENCE

Remington

Bridgeport, Connecticut October 5, 1966

V. G. DE REUS SECRETARY - OPERATIONS COMMITTEE

Firearms Marketing recommends for Committee approval the use of the less expensive Firestone red rubber recoil pad with black base on the following model guns:

> Model 1100 Magnum Model 870 Magnum Model 700 ADL Magnum Model 600 Magnum

but asks that we continue using the regular Pachmayr pads with white line spacers on all

Model 1100 TB Model 870 TB and TC Model 700 BDL Magnum Model 660 Magnum

Rubber recoil pads are standard equipment on the above listed models, however, the first grouping of Magnum guns accounts for 70% of all recoil pads installed at Ilion, so the recommended change will show an annual savings of more than \$20,000.

The Winchester-Pachmayr legal case is still pending, however, if it is not settled within the next six months we will again consider the possible use of Firestone pads on the second grouping of guns.

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## SALES - JANUARY THROUGH SEPT. 12, 1966

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•	Units	_%
M/1100 Magnums M/870 Magnums M/700 ADL - Magnums M/600 Magnums	10 337 7 069 4 066 <u>4 401</u> 25 873	70%
M/1100 TB M/870 TB & TC	1 435 <u>4 161</u>	•
M/700 BDL	5 596 <u>5 642</u>	15 <b>%</b>
	37 111	100%

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FEM/mgm

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