

EXHIBIT A

REVISED ESTIMATED COST - MODEL 700 BDL
WITH MANNLICHER STOCK

		REGULAR M/700 BDL YYYY CAL (FOR COMPARISON)	M/700 BDL WITH MANNLICHER STOCK
RETAIL PRICE (1967)		154.95	
NET SELLING		83.49	
STD. MATERIAL		11.96	13.07
VARIANCE	4.5	54	59
STD. LABOR (NOT FOR NOV. '66 WAGE ADJ. @ 104%)		8.77	8.11
VARIANCE	790	7.38	7.35
BURDEN	7720	18.08	17.84
SUB-TOTAL		41.18	46.91
PLANT OVERHEAD	772	9.77	9.43
INVENTORY ADJ	10	50	51
FACTORY COST		50.95	51.55
SELLING AND ADMIN	100	8.35	
RESEARCH	40	3.34	
TOTAL COST		67.64	
OPER. EARNINGS		70.85	
% OF NET SELLING		750%	
EXPENDITURES			
DEVELOPMENT			8,000
CONSTRUCTION			55,000
OPERATIONS			106,000
TOTAL			169,000
SPECIAL FEATURES (NOT ON REGULAR M/700 BDL)			
1. MANNLICHER TYPE STER (EUROPEAN CHECKPIECE - NO MONTE CARLO)			
2. CHECKERING ON SIDES ONLY			
3. FORMED METAL EDGE END TIP - NO SHARPER			
4. 18 1/2" BARREL			
5. EXPORT TYPE BOLT PLUG			

R KPP:
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