

EXHIBIT 'B'

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With description columnREVISED ESTIMATED COSTS FOR PROPOSED
MODEL 660 WITH MANNLISHER STOCK

		1967 EST. (1-25-67) FOR STD. GRADE M1660 (FOR COMPARISON)	M/660 WITH MANNLISHER STOCK
RETAIL PRICE (PROPOSED)		\$ 119.95	*
NET SELLING		64.63	
STD. MATERIAL		8.75	17.08
VARIANCE	40	35	48
STD. LABOR		7.36	7.33
VARIANCE	Y910	7.13	7.13
BURDEN	Y300	16.93	16.86
SUB-TOTAL		35.51	38.88
PLANT OVERHEAD	275	7.99	8.75
INVENTORY ADJ.	10	44	48
FACTORY COST		43.94	48.11
SELLING AND ADMIN.		6.46	
RESEARCH		7.59	
TOTAL COST		\$ 53.00	
OPER. EARNINGS		11.63	
% OF NET SELLING		18.0%	
EXPENDITURES			
DEVELOPMENT			\$ 8,000
CONSTRUCTION			46,000
OPERATIONS			107,700
TOTAL			\$ 161,700
SPECIAL FEATURES (NOT IN PROPOSED STD. GRADE M1660)			
1. MANNLISHER TYPE STOCK - NO MONTE CARLO			
2. MODEL 700 TYPE GRIP CAP AND SPACER			
3. FORMED METAL FORE END TIP - NO SPACER			
4. COMPRESSION MOLDED BUTT PLATE			
5. 18 1/4" BARREL			
6. SLING STRAP ASSEMBLY			
7. FRONT AND REAR Q.D. SWIVEL ASSEMBLIES			
8. FRONT AND REAR SWIVEL SCREWS ASSEMBLED			
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