

Exhibit IIC O P Y

CC: J. P. McAndrews

May 23, 1967

TO: J. E. DICKEY
 FROM: F. E. MORGAN

Firearms Marketing proposes that we discontinue the following specifications in 1968:

<u>Model</u>	<u>1966 Sales</u>	<u>1967 Orders as of 5/15</u>	<u>1968 net loss</u>
700 ADL 280 Cal.	173	96	45
700 BDL 280 Cal.	122	46	35
760 280 Cal.	132	62	20
760 35 Cal.	311	190	100
760C 35 Cal.	108	50	35
1100 Mag. 12/28/F Pl.	381	233	35
1100 SB 12 Ga. Comp.	71	46	--
1100 16/26/M Pl.	124	81	10
1100 16/26/M Vent	92	48	10
1100 SA 20 Ga. Comp. Mah.	13	4	--
1100 SB 20 Ga. Comp.	21	8	--
870 Mag. 12/28/F Pl.	486	231	45
870 SC 12 Ga. Comp.	16	9	--
870 16/26/M Pl.	161	119	15
870 16/26/M Vent	51	39	5
870 SC 20 Ga. Comp.	5	2	--

FEM:mp

Exhibit II