PROPOSED MODEL 40XER (BENCH REST CENTER FIRE

HI-SPOT ESTIMATED COSTS AND PROJECT ECO

	PRESENT OR FLMORL LINE			PROPOSI
	UNIT (BOOK)	REGULAR 40XBR	TOTAL CASH	UNIT (BOOK)
VOLUME			400	
RETAIL PRICE (1969)	114.95			159.45
NET SELLING	144.84		57,970	153.55
FACTORY COST	105.03		19,870	110.00
SELLING & ADMIN	11.15		—	11.54
RESEARCH	4.75		—	5.07
TOTAL COST	140.93		19,870	146.89
OPER EARNINGS	43.91		9,100	46.66
% OF NET SELLING	16.5			17.4
LESS 6.8% AND 54.8%			5,050	
NET EARNINGS			4,050	

EXPENDITURES

CONSTRUCTION

WORKING CAPITAL

TOTAL

RETURN ON INVESTMENT

NET EARNINGS AFTER AMORTIZATION (OVER 5 YEARS) OF R.E.D. AND OTHER OPER. CHAR

TOTAL CAPITAL REQUIRED INCL R.E.D AND OTHER OPER CHARGES LESS FED. TAX 54

RETURN ON TOTAL INVESTMENT INCL R.E.D. AND OTHER OPER CHARGES

BARBER - PRESALE R 0103599

TARGET RIFLE
OMICS

E AFTER LINE

PROPOSED BENCH REST MODEL	TOTAL (CASH)	RESULT (CASH)
	500	300
	76,780	47,510
(1043) (541) ...	57,170	37,300
	—	—
	—	—
	57,170	37,300
	74,610	15,510
	13,670	8,670
	10,940	6,890
		15,300
		15,300
		37.7%
S (3300 x 70% = 760)		6,560
(3500 x 41%) = 1770 + 15,300		17,070
		37.7%

WORKING CAPITAL - RESULT

RAW MATERIALS - (70% 13 EA. X 300)	67,970 X 30.1%	24,190
WORK IN PROCESS - (32 WORK DAYS)	37,300 X 11.8%	4,190
FINISHED GOODS - (NO WAREHOUSE INVENTORY)		—
A/C'S RECEIVABLE - (47.10 X 115%)	54,980 X 14.5%	6,870
CASH	37,300 X 13.0%	4,900
TOTAL		15,780
	CALL	15,300

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11-15-6...

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