SUB DIVISION #5

MODEL XP-100 7MM-08 CALIBER - WITHOUT SIGHTS
3RD YEAR ESTIMATED EARNINGS AND RETURN ON INVESTMENT
(1982 COST VOLUME & REVISED PRICING)

(…ARS IN THOUSANDS)	1982 MODEL XP-100 LINE BEFORE	PROJECT RESULTS BOOK	INCREMENTAL	1982 MOD… XP-100 LI… AFTER
PRESENT: 221 FIREBALL	6475	−540	−540	5935
PROPOSED: 7MM-08		+1800	+1800	1800
TOTAL	6475	1260	1260	7735
…ET SALES	$ 987	$ 216	$ 216	$ 1203
…LESS:				
…ACTORY COST	$ 659	120	86	779
…ELLING + ADMIN.	75	16	7	91
…ECHNICAL EXPENSE	15	3	1	18
…ISTRIBUTION EXPENSE	21	5	3	26
TOTAL COST	$ 770	$ 144	$ 97	$ 914
…RE TAX EARNINGS	$ 217	$ 72	$ 119	$ 289
…RE TAX EARNINGS …JUSTED FOR ADMIN. EXPENSE	$ 208	$ 69	$ 114	$ 277
…ET EARNINGS	$ 107	$ 36	$ 59	$ 14[illegible]
…EARNINGS ADJ. FOR …T OF INVEST. TAX CREDIT	$ 107	$ 36	$ 59	$ 14[illegible]
…NVESTMENT				
…ROJECT EXPENDITURES		$ 1	$ 1	$ 1
…XISTING FACILITIES USED …RECTLY IN OPERATIONS	$ 393			393
…LOCATED GENERAL FACILITIES	15	3	1	18
WORKING CAPITAL	596	122	114	718
TOTAL	$ 1004	$ 126	$ 116	$ 1130
…TURN ON INVESTMENT	10.7 %	28.6 %	50.9 %	12.7
…UPPLEMENTAL CALCULATION				
…ET EARNINGS AFTER AMORTIZING …ER 10 YEARS) OPERATION CHGS.		$ 31	$ 54	
…OTAL CAPITAL INCLUDING OPER. …HARGES LESS ADMIN. EXPENSE + TAXES		$ 179	$ 164	
…ETURN ON TOTAL CAPITAL …OPERATION CHARGES		17.2 %	33.2 %	

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