SUB DIVISION #5

M/700 SILHOUETTE RIFLE - 3RD YEAR ESTIMATED EARNINGS AND RETURN ON INVESTMENT

(1982 PRICES, COST & VOLUME)

(DOLLARS IN THOUSANDS)	1982 M/700 VARMINT LINE BEFORE		PROJECT RESULTS BOOK	PROJECT RESULTS INCREMENTAL		1982 M/700 VARMINT LINE AFTER
M/700 BDL "VARMINT SPECIAL"	12441		+ 375	- 375		12066
M/700 VARMINT SILHOUETTE			+ 1500	+ 1500		1500
TOTAL	12441		1125	1125		13566
NET SALES	$ 2702		$ 244	$ 244		$ 2946
LESS:						
FACTORY COST	$ 1740		$ 154	$ 118		$ 1894
SELLING + ADMIN.	205		19	7		224
TECHNICAL EXPENSE	41		4	1		45
DISTRIBUTION EXPENSE	57		5	3		62
TOTAL COST	$ 2043		$ 182	$ 129		$ 2225
PRE TAX EARNINGS	$ 659		$ 62	$ 115		$ 721
PRE TAX EARNINGS ADJUSTED FOR ADMIN. EXPENSE	$ 631		$ 59	$ 110		$ 690
NET EARNINGS	$ 325		$ 30	$ 57		$ 355
NET EARNINGS ADJ. FOR AMORT. OF INVEST. TAX CREDIT	$ 325		$ 30	$ 57		$ 355
INVESTMENT						
PROJECT EXPENDITURES			$ 14	$ 14		$ 14
EXSISTING FACILITIES USED DIRECTLY IN OPERATIONS	$ 1232					1232
ALLOWCATED GENERAL FACILITIES	41		4	1		45
WORKING CAPITAL	1617		145	136		1762
TOTAL	$ 2890		$ 163	$ 151		$ 3053
RETURN ON INVESTMENT	11.2 %		18.4 %	37.7 %		11.6 %
SUPPLEMENTAL CALCULATION						
NET EARNINGS AFTER AMORTIZING (OVER 10 YEARS) OPERATION CHGS.			$ 28	$ 54		
TOTAL CAPITAL INCLUDING OPER. CHARGES LESS ADMIN. EXPENSE + TAXES			$ 189	$ 176		
RETURN ON TOTAL CAPITAL INCL. OPERATION CHARGES			14.8 %	30.7 %		

S.M. Morris
5-25-79

CONFIDENTIAL-SUBJECT TO PROTECTIVE ORDER
KINZER V. REMINGTON

R2508478

BARBER - PRESALE R 0107490