Rumrili Hoyt

11/2/79

NATIONAL SHOOTING SPORTS FOUNDATION

Media Advertising Estimate

1980

			•
AMERICAN HUNTER	Sworn: 184,886	x4=	(6x rate)
1/3 pg bw	@ \$ 870.00		\$ 3,480.00
AMERICAN RIFLEMAN	Sworn: 1,025,324	x4=	(12x rate)
1/3 pg bw	@ \$2,880.00		11,520.00
*AMERICAN SHOTGUNNER	Sworn: 166,870	x4=	(12x rate)
1/4 pg bw	@ \$ 400.00		1,600.00
*DUCKS UNLIMITED	Sworn: 297,784	x4=	(6x rate)
1/3 pg bw	@ \$1,060.00		4,240.00
GUNS MAGAZINE	Sworn: 122,234	x4= .	(6x rate)
1/3 pg bw	@ \$ 312.00		1,248.00
FIELD & STREAM	ABC: 2,064,622	x2=	(18x rate)
1/3 pg bw	@ \$5,355.00		10,710.00
GUNS & AMMO	ABC: 488,240		(9x rate)
1/3 pg bw	@ \$2,035.00	x5=	10,175.00
*GUN WEEK	Sworn: 33,425	x4=	(lx rate)
10" bw	@ \$ 83.40		333.60
*GUN WORLD	Sworn: 129,167	x4=	(3x rate)
1/3 pg bw	@ \$ 305.00		1,220.00
HUNTING MAGAZINE	ABC: 175,181	x 4=	(9x rate)
1/3 pg bw	@ \$1,275.00		5,100.00
OUTDOOR LIFE	ABC: 1,731,895	x2=	(flat rate less 15%)
1/3 pg bw	@ \$4,496.50		8,993.00
RIFLE MAGAZINE	Sworn: 26,773	x3=	(6x rate)
1/3 pg bw	0 \$ 283.50		850.50
SHOOTING TIMES	ABC: 185,864	x4=	(12x rate)
1/3 pg bw	@ \$ 730.00		2,920.00
*SKEET SHOOTING REVIEW	Circ: N/A	x5=	(12x rate)
1/3 pg bw	@ \$ 218.00		1,090.00
SPORTS AFIELD	ABC: 528,793	x2=	(flat rate less 15%)
1/3 pg bw	@ \$1,653.25		3,306.50



*TRAP &	FIELD	Circ: N/A	(flat rate)		
1/3	pg bw.	@ \$ 295.00	x4=	\$ 1,180.00	
and the					
			Total:	\$67,966.60	
•			Reserve for rate inc.	966.00	
			Gross Total:	\$68,932.60	
		• .	Less Agency Comm:	10,339.90	
	· ·	<u>.</u> . •	Net Total:	\$58,592.70	

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Media Advertising Estimate

•	1981	•	
AMERICAN HUNTER 1/3 pg bw	Sworn: 184,886 @ \$ 870.00	x4=	(6x rate) \$ 3,480.00
AMERICAN RIFLEMAN	Sworn: 1,025,324	x4=	(12x rate)
1/3 pg bw	@ \$2,880.00		11,520.00
AMERICAN SHOTGUNNER	Sworn: 166,870	x4=	(12x rate)
1/4 pg bw	@ \$ 400.00		1,600.00
DUCKS UNLIMITED 1/3 pg bw	Sworn: 297,784 @ \$1,060.00	x4=	(6x rate) 4,240.00
GUNS MAGAZINE	Sworn: 122,234	x4=	(6x rate)
1/3 pg bw	@ \$ 312.00		1,248.00
FIELD & STREAM	ABC: 2,064,622	x1=	(18x rate)
1/3 pg bw	@ \$5,355.00		5,355.09
GUNS & AMMO	ABC: 488,240	х3=	(9x rate)
1/3 pg bw	@ \$2,035.00		6,105.00
GUN WEEK 10" bw	Sworn: 33,425 @ \$ 83.40	x4≐	(1x rate) 333.60
GUN WORLD	Sworn: 129,167	x4=	(3x rate)
1/3 pg bw	@ \$ 305,00		1,220.00
HUNTING MAGAZINE 1/3 pg bw	ABC: 175,181 @ \$1,275.00	x4=	(9x rate) 5,100.00
OUTDOOR LIFE	ABC: 1,731,895	x1=	(flat rate less 15%)
1/3 pg bw	@ \$4,496.50		4,496.50
RIFLE MAGAZINE	Sworn: 26,773	x5=	(6x rate)
1/3 pg bw	@ \$ 283.50		1,417.50
SHOOTING TIMES	ABC: 185,864	x4=	(12x rate)
1/3 pg bw	@ \$ 730.00		2,920.00
SKEET SHOOTING REVIEW 1/3 pg bw	Circ: N/A @ \$ 218.00	x3=	(12x rate) 654.00
SPORTS AFIELD	ABC: 528,793	x1=	(flat rate less 15%)
1/3 pg bw	@ \$1,653.25		1,653.25

TRAP & FIELD | Circ: N/A | (flat rate) | 1/3 pg bw | 0 \$ 295.00 | x4= | \$ 1,180.00 |

Total: | \$52,522.85 | Reserve for rate inc. | 5,252.00 |

Gross Total: \$57,774.85
Less Agency Comm: 8,666.00
Net Total: \$49,108.85