

OPERATIONS COMMITTEE - ILION DIVISION
SEMI - ANNUAL DEVELOPMENT SCHEDULE
MARCH 1 9 8 1

RLS
3/12/81

ITEM NO.	DESCRIPTION	MODEL PROPOSED	NUMBER CURRENT	DEFINE MODEL REQUIREMENTS	PRELIMINARY DESIGN DATE	PRODUCT ACCEPT. DATE	PROJECT AUTH. DATE
NEW PRODUCT DEVELOPMENT PROGRAMS							
CENTERFIRE RIFLES							
1.	M/700 BOLT LOCK	N/A	N/A	MAR 1981	JUNE 1981	JAN 1982	(1)
2.	M/700 FIRE CONTROL IMPROVEMENT	N/A	N/A	MAR 1981	JUNE 1981	JUNE 1982	(1)
3.	M/788 SAFETY REDESIGN	N/A	N/A	COMPLETE	COMPLETE	APRIL 1981	(1)
4.	MODEL FOUR CARBINE	(1)	NONE	MAR 1981	JUNE 1981	SEPT 1981	(1)
5.	MODEL SIX CARBINE	(1)	NONE	MAR 1981	JUNE 1981	SEPT 1981	(1)
6.	MODEL FOUR/SIX 25-06 7MM-08	N/A	N/A	COMPLETE	MAY 1981	SEP 1981	
7.	MODEL FOUR/SIX .223	N/A	N/A	SEP 1981	CHG 1982	SEP 1982	
8.	MODEL FOUR L.E.	M/FOUR L.E.	M/FOUR	COMPLETE	APRIL 1981	DEC 1982	(1)
9.	MODEL 700 L.E.	M/700 L.E.	M/700	APRIL 1981	MAY 1981 (1)	MAY 1981 (1)	(1)
10.	MODEL 7 BOLT ACTION	M/7	NONE	(1)	(1)	(1)	(1)
SHOTGUNS							
11.	NEW FAMILY SHOTGUNS						
	KSC	(1)	NONE	MAR 1981	JULY 1981	DEC 1982	MAR 1982
	KPC	(1)	NONE	MAR 1981	JULY 1981	MAR 1982	JUNE 1982
	KPK	(1)	NONE	(1)	(1)	(1)	(1)
	KSG L.E.	(1)	NONE	(1)	(1)	(1)	(1)
IMPROVEMENTS CURRENT MODELS							
CENTERFIRE RIFLES							
12.	BOLT ACTION CARBINE STYLING	(1)	MOH 600	MAR 1981	APRIL 1981	MAY 1981	(1)
13.	M/788 222 CAL	M/788	M/788	COMPLETE	COMPLETE	MAY 1981	N/A
14.	M/700 7MM-08	M/700	M/700	COMPLETE	COMPLETE	COMPLETE	N/A
15.	M/700 7X57 CALIBER	M/700	M/700	COMPLETE	COMPLETE	COMPLETE	N/A
16.	M/700 ADL UPGRADE	M/700 ADL	M/700 ADL	(1)	(1)	(1)	(1)
17.	M/700 BDL UPGRADE	M/700 BDL	M/700 BDL	(1)	(1)	(1)	(1)
SHOTGUNS							

BOL 001288

COPY NO.

- ADVERTISING 1. COPY OF SPEC. EST - 6 MO.
PRIOR TO ANNOUNCEMENT
- LEAD TIME 2. PROTOTYPE OF PROD. GUNS FOR
PHOTOGRAPHIC PURPOSE (3) MO
3. SAMPLE GUNS FOR SHOWS TO BE
AVAILABLE IN NOV.

APPROVED
J.P. MCANDREWS

DATE

APPROVED
E.F. BARRETT

DATE

DESIGN TRANSMITTAL	PILOT WORK COMPLETE	WAREHOUSE DATE	ANNOUNCEMENT DATE	PRETAX EARNINGS NET SELLING	RETAIL PRICE PROPOSED	PRICE CURRENT	DISCONTINUE DATE OF CURRENT MODEL	ITEM NO.
JAN 1982	AUG 1982	SEPT 1982	DEC 1982	(1)				1.
JUNE 1982	DEC 1982	JAN 1983	N/A	(1)			JAN 1983	2.
APRIL 1981	DEC 1981	JAN 1982	N/A	(1)	(1)		JAN 1982	3.
SEPT 1981	AUG 1982	SEPT 1982	DEC 1982	(1)	(1)	NONE	ADDED LINE	4.
SEPT 1981	AUG 1982	SEPT 1982	DEC 1982	(1)	(1)	NONE	ADDED LINE	5.
	Aug 1982	" "	" 1982					6.
	Aug 1983	" "	" 1983					7.
DEC 1982	OCT 1983	NOV 1983	DEC 1983	(1)	(1)	NONE	ADDED TO LINE	8.
MAY 1984 (1)	(1)	(1)	JUNE 1984	(1)	(1)		ADDED TO LINE	9.
	(1)	(1)	DEC 1984	(1)	(1)	NONE	ADDED TO LINE	10.
								11.
MAR 1982	JUNE 1985	JUNE 1985	DEC 1985	(1)	(1)	NONE	(1)	
JUNE 1982	JUNE 1985	JUNE 1985	DEC 1985	(1)	(1)	NONE	(1)	
	(1)	(1)	(1)	(1)	(1)	NONE	ADDED TO LINE	
	(1)	(1)	DEC 1985	(1)	(1)	NONE	ADDED TO LINE	
			(1)					
JUNE 1981	AUG 1982	OCT 1982	DEC 1982	(1)	(1)	NONE	ADDED TO LINE	12.
MAY 1981	AUG 1981	OCT 1981	DEC 1981	(1)	(1)	NONE	ADDED TO LINE	13.
COMPLETE	MAY 1981	JUNE 1981	(1)	(1)	(1)	NONE	ADDED TO LINE	14.
COMPLETE	MAY 1981	JUNE 1981	(1)	(1)	(1)	NONE	ADDED TO LINE	15.
	(1)	(1)	DEC 1981	(1)	(1)			16.
	(1)	(1)	DEC 1982	(1)	(1)			17.

CONFIDENTIAL-SUBJECT TO PROTECTIVE ORDER

BARBER - PRESALE R 0108650

R2509638

SHOTGUNS							
18.	M/870 LIMITED EDITION	M/870	M/870	COMPLETE	AUG 1981	SEPT 1981	(1)
19.	M/870 LIMITED	M/870	M/870	COMPLETE	COMPLETE	COMPLETE	N/A
20.	M/1100-870 SUPER SLUG GUN						
	12 GA	(1)	M/1100 870	MAR 1981	APRIL 1981	(1)	(1)
	20 GA	(1)	M/1100 870	(1)	(1)	(1)	(1)
21.	DU COMMEMORATING DINNER GUN	M/1100	M/1100				
	12GA MAG.						
22.	DUCKS UNLIMITED SPECIAL	M/1100	M/1100				
	LT 20 GA						
FUTURE DEVELOPMENT PROGRAMS							
23.	EXPANDABLE CASE AMMUNITION						
	SHOTGUN						
24.	M/3200 SINGLE BBL TRAP SET						
	32 INCH BARREL						
25.	PARKER DOUBLE						
26.	M/1100-870 ADJUSTABLE FIRE						
	CONTROL						
27.	BEGINNER TARGET RIFLE						
28.	XP100 NEW CALIBER						
29.	M/700 SINGLE SHOT						
30.	COMMON RECEIVER FOR CENTERFIRE						
31.	KCF INTERCHANGEABLE BARRELS						
32.	ROLLING BLOCK HANDGUN						
33.	M/580 SERIES COST REDUCTION						
34.	MODEL FOUR AND SIX CONCEPT						
	SHOTGUN						
35.	NYLON 66 IMPROVEMENTS						
	BOLT LOCK						
36.	M/552-572 IMPROVEMENTS						
	COST REDUCTION						
37.	SYNTHETIC STOCKS FOR						
	RIOT AND TARGET GUNS						
38.	SUPER ACCURATE SLUG GUN						

(1) TO BE DETERMINED

(2) FIRST OF SCHEDULE DATES OF A FIVE (5) YEAR PROGRAM. SCHEDULE DATES WILL BE UPDATED AS EACH PHASE OF PROGRAM IS COMPLETED

(3) NON CATALOG ITEM

N/A NON APPLICABLE

	SEPT 1981 COMPLETE	JUNE 1982 MAR 1981	JULY 1982 APRIL 1981	() ()	() ()	() ()	NONE NONE	ADDED TO LINE ADDED TO LINE
18.	()	()	()	()	()	()	NONE	ADDED TO LINE
19.	()	()	()	()	()	()	NONE	ADDED TO LINE
20.	()	()	()	()	()	()	NONE	ADDED TO LINE
21.	()	()	()	()	()	()	NONE	ADDED TO LINE
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ADVERTISING

LEADTIME

1. COPY OF SPECIFIC, PART NO. PRICE, TO ADVERTISER.
2. PROTOTYPE OF PROD. COST FOR PHOTOGRAPHIC PURPOSES TO.
3. SAMPLE GUNS FOR SHOTS TO BE AVAILABLE IN NOV.

COPY NO.

APPROVED _____

APPROVED _____

PILOT WORK COMPLETE	WAREHOUSE DATE	ANNOUNCEMENT DATE	PRETAX EARNINGS % NET SELLING	RETAIL PRICE PROPOSED	RETAIL PRICE CURRENT	DISCONTINUE DATE OF CURRENT MODEL	LEVEL 191
OCT 1981	SEPT 1981	(1)	(1)				1.
JUNE 1982	OCT 1982	N/A	(1)				2.
COMPLETE	COMPLETE	DEC 1980	26.1	220.00		DEC 1980	3.
COMPLETE	COMPLETE	DEC 1980	25.1	240.00		DEC 1980	4.
COMPLETE	COMPLETE	DEC 1980	23.7	220.00		DEC 1980	5.
COMPLETE	COMPLETE	DEC 1980	22.7	220.00		DEC 1980	6.
MAY 1981	AUG 1981	JUNE 1981	(1)	(1)	NONE	ADDED TO LINE	7.
SEPT 1982	OCT 1982	DEC 1982	(1)	(1)	NONE	ADDED TO LINE	8.
							9.
JUNE 1985 (4)	OCT 1985 (4)	DEC 1985 (4)	(1)	(1)	NONE	(1)	
JUNE 1985 (4)	OCT 1985 (4)	DEC 1985 (4)	(1)	(1)	NONE	(1)	
(1)	(1)	(1)	(1)	(1)	NONE	(1)	
SEPT 1985	OCT 1985	DEC 1985	(1)	(1)	NONE	(1)	
FEB 1985	FEB 1981	AUG 1979	(1)		NONE	ADDED TO LINE	10.
N/A	SEPT 1980	N/A	(1)	(1)	NONE	ADDED TO LINE	11.
AUG 1982	OCT 1982	DEC 1982	(1)	(1)	NONE	ADDED TO LINE	12.
AUG 1981	OCT 1981	DEC 1981	(1)	229.25	NONE	ADDED TO LINE	13.
NOV 1982	DEC 1980	DEC 1980	(1)	227.55	NONE	ADDED TO LINE	14.
MAY 1980	JUNE 1981	MAR 1981 (5)	(1)	227.55	NONE	ADDED TO LINE	15.
COMPLETE	COMPLETE	SEPT 1980	28.8	1125.00	NONE	ADDED TO LINE	16.
(1)	(1)	(1)	(1)	(1)	NONE	ADDED TO LINE	17.
JAN 1981	FEB 1981	DEC 1980	(1)	(1)	NONE	ADDED TO LINE	
SEPT 1981	OCT 1981	DEC 1981	(1)	(1)	NONE	ADDED TO LINE	18.
(1)	(1)	(1)	(1)	(1)	NONE	ADDED TO LINE	
MAY 1981	JULY 1981 (3)	(1)	(1)	(1)	NONE	ADDED TO LINE	19.
MAY 1981	JULY 1981 (3)	(1)	(1)	(1)	NONE	ADDED TO LINE	20.