

DATE: 11/16/91

ESTIMATED SAVINGS & RETURN ON INVESTMENT

TO: T.R. Anderson

DATE: 11/16/91

Revised 11/89 Safety Assem.
Proposal II

Present Year Actual Forecast	Present 1991 40,499	Proposed 1991 40,499
---------------------------------	---------------------------	----------------------------

TRAINING COSTS

Purchased Parts	\$ 8,990	\$ 16,350	\$
Raw Material	-	-	
Standard Labor	8,730	9,940	
Labor Variance @ .20	2,130	2,360	
Industrial Relations @ .05	5,280	5,480	
Supplies	-	-	
Tool Replacement	-	-	
General Office	11,040	11,450	
Tool Maintenance	-	-	
Maintenance	-	-	
Electricity	-	-	
Equipment Replacement @	-	-	

Sub Totals

Gross Savings Before Indus. Exp.	\$ 36,210	\$ 44,580	\$
Indus. Exp. @ .25 Gross Savings	33	8,370	
Sub Totals	\$ 36,210.17	\$ 44,580	\$

ITEMS IN OPERATING COST

Less: Income Tax @ 34.5 %
Plus: Amortization of Investment Tax Credit

SAVINGS

	\$ 9,370	\$
	(3)	(3)
	3	3
	3	3

INVESTMENT

Equipment Investment	\$	\$
Manufacturing & Working Facilities	3	3
Net Change in Working Capital	3	3
Total Capital Required for this Project	3	3

RETURN ON INVESTMENT - THIS PROJECT

Net Savings - After Amortization of Operation Charges	\$	\$
Project Operation Charges	\$ 13,000	\$
Less: Amortization Expense @ 4.3 % & Income Taxes @ 34.5 % (Factor .5072)	(3)	(3)
Total Capital Required Including Reserve & Amortization & Other Charges	\$	\$

TOTAL ON TOTAL CAPITAL REQUIRED

Equipment to be Released	\$	\$
Released Stock Requirements (Reserves)		
Working Capital		
Forecast Investment	3	3

Estimated Unit Prices, Costs, and Pretax Earnings First Year of Operation (1991)

	Composite #108 Line Before	Revised Trigger Housing	Composite #108 Line After
Quantity	38,820	-	38,820
Unit Selling Price	\$261.60	-	\$261.60
Unit Selling Price	\$140.44	-	\$140.44
33: Total Cost	\$136.35	.27	\$136.62
Net Earnings	\$4.09	(.27)	\$3.82
% of Net Selling Price	2.97%	-	2.97%