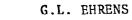
BARBER - PRESALE R 0113386 REMINGTON ARMS COMPANY, INC. c: E.F. Barret *f*iley Research Department C.A. С.В, Workma Bridgeport, Connecticut February 9, 1983 G.L. EHBENS TO: FROM: R.E. FIEL XP-100 FOR HAND GUN WENTING

One of the outstanding ideas resulting from the Ad Hoc Committee on New Firearm Products was to introduce the XP-100 for hand gun hunting in 1984. This could be accomplished for relatively little cost by utilizing Model Seven barrels in the existing five hunting calibers. XP-100 barrels are now manufactured by Research and it is quite possible that utilizing the Model Seven barrel for all hunting and silhouette calibers would result in a reduced manufacturing cost for the gun. A small modification would be required in the stock mold to accept the Model Seven barrel.

When this idea was presented to the Staff some time ago, there was strong support to proceed ASAP. Marketing was going to assess the proposal before making a final decision. Research needs agreement to proceed with this new product <u>now</u> if it is to be ready for 1984.

I feel strongly that we should proceed for the following reasons:

- Hand gun hunting is becoming a popular subject in shooting magazines. This could be the beginning of a new sport with considerable growth potential. Support from a Company like Remington may be all that is needed for the sport to really blossom. Increasing numbers of states are legalizing hand gun hunting.
- The XP-100 is a natural for the sport and would have little, if any, competition.
- We could accomplish the conversion for little cost, yet the gun would be perceived by the industry as an innovative new product from Remington. We need this type of new product in the present market.



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• In subsequent years we could follow up with innovations such as a left hand bolt, a two-three round magazine, etc.

Please inform me of your decision as soon as practical.

REF:j1

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