

REMINGTON ARMS COMPANY, INC.

xc: Firearms Business Team

INTER-DEPARTMENTAL CORRESPONDENCE

Remington

PETERS

"CONFINE YOUR LETTER TO ONE SUBJECT ONLY"

Ilion, New York
August 2, 1985

E0237
XP100

TO: T.C. DOUGLAS
D.S. FINDLAY

FROM: J.W. BOWER

NOTES FROM BUSINESS TEAM MEETING

Decisions made at yesterday's meeting that are of interest to you:

ADAM

- o The 1986 offerings in the Sportsman 78 and XP-100 will be made in .223 caliber, not 5.56 mm. This is in response to SAAMI's recommendation that .223 and 5.56 be considered a dangerous combination.
- o The XP-100 will be introduced as soon as possible in 1986. Based on our previous conversations, I committed to a November 1 transmittal.
- o Marketing requested that the sight be removed from the XP-100.
- o Deer Gun economics were approved. That package should be transmitted as soon as possible.
- o The Business Team reiterated their commitment to introduce the Model 870 Improvements in 1987, and they are prepared to ask for advance funds to accomplish the schedule. Ken Soucy is to review the schedule and determine a "drop dead" date for 1987 introduction. Research needs to be in a position to transmit the package by October 1.
- o The new, one piece centerfire sight, will be phased in as soon as its available. We need to get drawings to MIM as soon as possible.