BARBER - PRESALE R 0119860

Wilmington, Delaware March 10, 1993

K. W. SOUCY

CONTOURS CONSULTING DESIGN GROUP

Attached please find a design proposal from Contours, Inc. The proposal addresses Remington's new bolt action rifle.

Marketing's primary interest with this consultant lies in the possibility of their assistance with the styling of our new rifle. Development of concept sketches, refined renderings and final layouts are covered in phases 1 through 4 in the proposal. The cost for this work would approximate \$10,000 excluding travel and time of consulting Remington personnel. I do not see Remington participating in Phases 5 through 9 which entails prototype construction, modifications, engineering drawings and multiple prototypes. I believe we can execute this portion of the project more efficiently and effectively in house.

After reviewing the proposal, please call me at your earliest convenience to discuss the value of this initiative.

J. M. BUNTING

CONTOURS.JMB/ame

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