

REMINGTON ARMS COMPANY, INC.

INTER-DEPARTMENTAL CORRESPONDENCE



"CONFINE YOUR LETTER TO ONE SUBJECT ONLY" _____

March 17, 1993

TO: W. WOHL - B8202 Wilmington
FROM: R. POTTER *RP*
RE: DEALER CALL RE/1/93 SHOOTING INDUSTRY ARTICLE

Mr. Walsh - Been in business 42 yrs.
Walsh's Gun Shop - NH
(603) 448-3644

His question stemming from Shooting Industry article of 1/93.

QUESTION:

How do I know which Model 700s will fire w/safety release as explained in that article?

MY ANSWER:

The article was written by a lawyer, Richard Miller, and the statements published are misleading and many not true. Expanded on that via the pertinent info. supplied to me by Jim Hutton prior to the call.

Mr. Walsh asked about the M/700 trigger assembly replacement program which he'd just learned about. I explained I headed that product call-back caused by a vendor who supplied a number of improper connectors. Told him we updated guns to the high 90 percentile and that the recall was still proceeding. He has our 800 TARP number and I gave him mine.

He told me in all his 42 business years, he's had only one M/700 series rifle he sent back for alleged accidental firing and that we fixed gun. I told him that no bolt action rifle is immune to accidental discharge if improperly cared for, i.e. improper outside trigger adjustment, lack of proper cleaning and corrosion prevention, wrong lubrication and unsafe gun practices. He agreed.

I then reviewed with Mr. Walsh the TARP 800 number, location of date codes on barrel and the no charge trigger assembly replacement.

I also, again, gave him my direct line as a back-up to the Special Services number.

Mr. Walsh did not ask about the M/600 series recall as he was fully informed of those details back in the mid 1970s.

Mr. Walsh said he now felt much better especially since, like many non-direct independent dealers, he deals primarily in second-hand rifles and shotguns.

NOTE: This gun dealer's opening statement mentioned the Shooting Industry article and said, "How do I know which ones are bad"? I feel, therefore, that the article was about to turn him directly away from the Remington Model 700 rifle unless he got reassurance from Remington. No question about it.

We must ask ourselves how many dealers are going to shy away and not call.

R. H. Potter
Remington Product Service
Ilion, NY

xc: K.D. Green
bxc: D.J. Sanita
K.A. Cornell
J.C. Hutton