

Remington Arms Company, Inc.  
Sportsman Model 710 Bolt-Action Rifle  
(Dollars per gun)

|                    | 700 ADL   | 710          | Savage    | USRAC     |
|--------------------|-----------|--------------|-----------|-----------|
| MSP                | \$ 319.00 | \$ 229.00    | \$ 325.00 | \$ 349.00 |
| NSP Before Tax     | 286.32    | 205.54       | 291.70    | 313.24    |
| Excise Tax         | 28.37     | 20.37        | 28.91     | 31.04     |
| Material           | 32.90     | 25.50        | 84.15     | 62.99     |
| Labor              | 23.08     | 22.71        | 45.19     | 45.19     |
| Variable Overhead  | 55.59     | 53.02        | 31.18     | 31.18     |
| Fixed Overhead     | 11.19     | 11.02        | 24.91     | 24.91     |
| Cost               | 151.13    | 132.62       | 214.34    | 195.31    |
| Std Margin         | \$ 135.19 | \$ 72.92     | \$ 77.36  | \$ 117.93 |
| % Net Sales        | 47.2%     | 35.5%        | 26.5%     | 37.6%     |
| Capital Investment |           | \$ 1,243,600 |           |           |

**M/700 ADL Synthetic .30-06 cal. 05 Costing**

| Description | Part # | Material | Labor    | Variable Overhead | Fixed Overhead | Total     |
|-------------|--------|----------|----------|-------------------|----------------|-----------|
| Overall Gun | 927478 | \$ 32.90 | \$ 23.08 | \$ 55.59          | \$ 11.19       | \$ 122.76 |
| Receiver    | 99304  | \$ 2.35  | \$ 4.37  | \$ 12.24          | \$ 2.12        | \$ 21.08  |
| Barrel      | 26291  | \$ 2.05  | \$ 2.34  | \$ 7.30           | \$ 1.13        | \$ 12.82  |
| Bolt Assy   | 94097  | \$ 6.71  | \$ 3.19  | \$ 7.37           | \$ 1.55        | \$ 18.82  |
| Stock       | 106153 | \$ 6.12  | \$ 0.51  | \$ 0.81           | \$ 0.25        | \$ 7.69   |
| Firecontrol | 26345  | \$ 2.15  | \$ 2.80  | \$ 5.33           | \$ 1.36        | \$ 11.64  |
| Misc        |        | \$ 13.52 | \$ 9.87  | \$ 22.53          | \$ 4.79        | \$ 50.71  |

**Comparison: M/700 ADL minus M/710**

| Description | Material  | Labor     | Variable Overhead | Fixed Overhead | Total      |
|-------------|-----------|-----------|-------------------|----------------|------------|
| Overall Gun | \$ 7.40   | \$ 0.37   | \$ 2.56           | \$ 0.18        | \$ 10.51   |
| Receiver    | \$ 0.67   | \$ 2.77   | \$ 7.41           | \$ 1.34        | \$ 12.20   |
| Barrel      | \$ (1.30) | \$ (2.71) | \$ (8.41)         | \$ (1.31)      | \$ (13.74) |
| Bolt Assy   | \$ (0.25) | \$ (0.20) | \$ (1.18)         | \$ (0.10)      | \$ (1.72)  |
| Stock       | \$ (0.60) | \$ 0.51   | \$ 0.81           | \$ 0.25        | \$ 0.97    |
| Firecontrol | \$ (1.30) | \$ 0.15   | \$ 0.44           | \$ 0.07        | \$ (0.62)  |
| Misc        | \$ 10.17  | \$ (0.16) | \$ 3.49           | \$ (0.08)      | \$ 13.43   |

## M/710 Synthetic .30-06 Estimated Cost

| Description | Material | Labor    | Variable<br>Overhead | Fixed<br>Overhead | Total     |
|-------------|----------|----------|----------------------|-------------------|-----------|
| Overall Gun | \$ 25.50 | \$ 22.71 | \$ 53.02             | \$ 11.01          | \$ 112.25 |
| Receiver    | \$ 1.68  | \$ 1.60  | \$ 4.83              | \$ 0.78           | \$ 8.88   |
| Barrel      | \$ 3.35  | \$ 5.05  | \$ 15.71             | \$ 2.45           | \$ 26.56  |
| Bolt Assy   | \$ 6.96  | \$ 3.39  | \$ 8.55              | \$ 1.64           | \$ 20.54  |
| Stock Assy  | \$ 6.72  | \$ -     | \$ -                 | \$ -              | \$ 6.72   |
| Firecontrol | \$ 3.45  | \$ 2.65  | \$ 4.89              | \$ 1.28           | \$ 12.26  |
| Misc        | \$ 3.35  | \$ 10.03 | \$ 19.05             | \$ 4.86           | \$ 37.29  |