

The size of the domestic rimfire rifle market is estimated to be between 550-650M units. The retail sales value of this market is believed to be worth approximately \$97MM. Autolouding rimfire rifles comprise about 80% (500M units) of this total.

Mass merchants sell approximately 75% of all rimfire rifles and 56% of all autoloading rimfire rifles . Principal competitors in this market are Marlin and Ruger.

Estimates for 1995 sales volume and market share by brand are as follows:

1995 Rimfire Rifle Market (All Action Types)¹²

Brand	Units (M)
Remington	71
Ruger	210
Marlin	280
Winchester	18
Savage	15
Other	<u>25</u>
Total	619

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¹¹ Combined Analysis of BATF Production Figures - 1995, SAMMI Factory Shipments - 1996, Herstal Clinvest - 1995 and Gnumark Benchix, 1996 (Proof House Reporting)

¹²⁾ Ibid.