



Institute of Advanced  
Manufacturing Sciences, Inc.  
An Edison Technology Center

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September 19, 1997

Mr James Ronkainen  
Remington Arms Company, Inc  
Research and Development Technology Center  
315 West Ring Road  
Elizabethtown, KY 42701

Proposal No. IAMS - 1027

Dear Mr Ronkainen:

We appreciate your interaction with the Institute of Advanced Manufacturing Sciences, Inc (IAMS) for a program to determine the state-of-the-art for low cost and agile manufacturing of firearms. We are, therefore, happy to present to the Remington Arms Company, Inc our proposal, *"Low Cost and Agile Manufacturing Of Firearms."*

By choosing IAMS, the Remington Arms Company enlists the experts of IAMS' Machining Xcellence Division. Machining Xcellence has provided expertise to material producers and manufacturers for over forty years. Although we have expertise and partners in the making and processing of materials for many applications, our specialty is in controlling the processes to optimize machining of the material. Within our facility, we conduct a wide variety of evaluations, including the technical search and analysis proposed here. During our searches, we use state-of-the-art on-line computer searches of publications from around the globe. We also select appropriate experts from our network for their opinions of the latest developments in their area of expertise.

IAMS will provide for this program, recommendations for manufacturing firearm components by using low cost and agile metal making and metalworking technologies. IAMS promises to hold information regarding this evaluation program in strict confidence. We will not disclose any trade secrets or proprietary information supplied by Remington Arms Company, Inc.

Your indicating acceptance and return of the proposal with your purchase order not to exceed the estimated price and referencing this proposal will authorize us to begin the program we describe here.

We look forward to working with you. If you have any questions, please call us at (513) 948-2024, or FAX to (513) 948-2109.

Sincerely,

Michael E. Finn  
Machining Technology Engineer  
Sales and Service

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