



Remington does not have a fair share of the rimfire rifle market. This situation developed from an aging product offering and the failure of the 522 Viper to establish a solid position in the autoloading segment. New products such as the 597 family of autoloaders will enable Remington to increase share approximately 6% in 1997 and 9% in 1998.

AUTOLOADING RIMFIRE RIFLES

■ Market Share Overview

The domestic autoloading runtire rifle market is estimated to be approximately 500M units.

| Units (M) |
|-----------|
| 61 |
| 200 |
| 230 |
| ₩. |
| 10 |
| <u>20</u> |
| 521 |
| |

Page 42