

Ilion Production Topics - Rifles

•6 Review of Proposed Rifle specials

OBJECTIVE: Production Review

Action: Review current listing of planned and proposed rifle specials

- o Zanders - 700 ADL SYN Carbine 7.62x39 - 500 pieces
- o Zanders - 552 w/ Curly Maple Stock - 500 pieces
- o Zanders - 572 w/ smooth bore bbl & bead sight
- o Jerry's - 700 ADL SYN Camo 7mm-08
- o Western Chains - 700 ADL SYN (caliber TBD) w/ Leupold B&R (no camo)

•7 Stranded/Obsolete Parts

Action: Plant/Marketing to review/present list of stranded or obsolete components based on past customer specials and discontinued product for review.

•8 Review of Confirmed 2003 Rifle Specials

OBJECTIVE: Sales Opportunities

Action: Review path forward for the following:

- o NPP-2003-25 Model 572 Friends of NRA
Action: Confirm production plan is clear with Baron's.
- o NPP-2003-37 Model 700 VS .17 Rem
Action: Confirm production is on track.

R&D TOPICS

E-Town Topics - Ilion Based

•1 New Gas Autoloading Shotgun

OBJECTIVE: New Product for 2004

Action: Separate meeting scheduled for 2/28.

•2 Low Cost Pump Shotgun

OBJECTIVE: Compete in the low-cost shotgun category

Action: Etown to discuss potential concepts

•9 EtronX ASICS Progress

OBJECTIVE: Product Enhancement