

- We need to establish a protocol to insure that our varmint rifles meet a level of accuracy that is congruent with the consumers perception that a varmint rifle should be capable of delivering MOA accuracy out of the box.
- We already charge more for these guns, but we can likely get an additional premium if we can guarantee a level of performance.
- We need to firm up our future business of high revenue, high margin products and give the consumer "insurance" in the form of a guarantee that they are justified in paying the premium for a varmint rifle vs. a price point rifle.

New stock design, new fire control at 3.5 lb range, accuracy guarantee with target in the box. 100% or Varmint guns are currently shot.

#### 7400 SGS-New gas system – S. Perniciaro

- Perniciaro to update on status.
- Team to decide if we should push forward.

Borchers has 100 35 Whelans that need to have barrel assemblies converted. Have guns returned and customer credited. Will pursue new system and complete testing.

## R&D TOPICS

### E-Town Development Topics

#### New Varmint Stock Design - Diaz/Mead/Mroz

- Brief discussion on laying out preliminary design criteria
- Establish time for Trull, Mead, Mroz to travel to E-Town to meet with CAD group.

#### 17 Hornady Mach 2 Project - Diaz

- Status on 504
- Status on 597

#### NCAR – (New Centerfire Autoloading Rifle) – Diaz

- Status on Design
- Is there budget capital for development that has been approved?

### Mayfield Topics

#### Model 597 22LR New Mag Box – Diaz/Lance

- Status/Roll-in plan

#### Model 710 Metal Receiver – Diaz/Lance

- DAT Update
- Timing for Implementation

#### Model 504-TLS HB – Diaz/Lance

- Confirm Testing schedule is on track
- Cost Estimate Still Needed
- Production plans
- Status of Writer's Seminar Orders

#### Model 504 Stock Improvements – Lance

- ¼ Sawn lumber implementation