

2000 FIREARM PROGRAM SUMMARY				
	APWS	DEALERS	GROUPS	CLERKS
Minimum Order Quantity	25 Guns	5 Guns	5 Guns	25 Guns
Program Discount	5%	-	8%	5%
Early Order Period Ends	2/28/00	3/31/00	5/31/00	-
Early Order Minimum Qualifier	70%	50%	60%	-
Early Order Discount	4%	3%	2%	-
Early Order Terms	5% 9/10	3% 5/10	5% 9/10	-
Shipments Prior to 4/1/00	2% 7/10 Net 9/10	2% 5/10 Net 7/10	2% 7/10 Net 9/10	-
Shipments After 3/31/00	2% 9/10 Net 12/10	2% 6/10 Net 10/10	2% 9/10 Net 10/10	-
Early Order Back Orders Shipped After 7/21/00	2% 30 Net 21	2% 30 Net 21	2% 30 Net 21	-
Non Early Orders Standard Terms	2% 30 Net 30	2% 30 Net 30	2% 30 Net 30	2% 45 Net 45
570 Police E.O. Terms	2% 30 Net 30	2% 30 Net 30	2% 30 Net 30	2% 45 Net 45

NOTE: CUSTOM APWS ARE SOLD AT DISCOUNTS IN ACCORDANCE WITH TERMS OF NET 90 DAYS OR MINIMUM QUALIFYING ORDERS (APWS 25 GUNS) GROUPS AND DEALERS ONLY.