

<u>2001 FIREARM PROGRAM SUMMARY</u>				
	ARMS	DEALERS	BUYING GROUPS	CHAINS
Minimum Order Quantity	25 Guns	5 Guns	5 Guns	25 Guns
Program Discount	5%	-	2%	5%
Early Order Period Ends	2/28/00	3/31/00	3/31/00	-
Early Order Minimum Qualifier	75%	90%	80%	-
Early Order Discount	4%	5%	4%	-
Early Order Terms:				
Shipments Prior to 4/1/00	5% 6/10	5% 6/10	5% 6/10	-
2% 7/10	2% 7/10	2% 7/10	2% 7/10	-
Net 9/10	Net 9/10	Net 9/10	Net 9/10	-
Shipments After 3/31/00	2% 6/10	2% 6/10	2% 6/10	-
Net 9/10	Net 9/10	Net 9/10	Net 9/10	-
Early Order Back Orders:				
Shipped After 7/21/00	2% 30	2% 28	2% 30	-
Net 21	Net 21	Net 21	Net 21	-
Non Early Orders:				
Standard Terms:	Net 30	Net 30	Net 30	Net 45
320 Police:				
P.O. Terms:	2% 30	2% 30	2% 30	-
1% 60	1% 60	1% 60	1% 60	-
Net 90	Net 90	Net 90	Net 90	Net 45