

2001 FIREARM PROGRAM SUMMARY

	ARMS	DEALERS	BUYING GROUPS	CHAINS
Minimum Order Quantity	25 Guns	5 Guns	5 Guns	25 Guns
Program Discount	5%	-	2%	5%
Early Order Period Ends	2/28/00	3/31/00	3/31/00	-
Early Order Minimum Qualifier	75%	90%	80%	-
Early Order Discount	4%	5%	4%	-
Early Order Terms:				
Shipments Prior to 4/1/00	5% 6/10 2% 7/10 Net 3/10	5% 6/10 2% 7/10 Net 3/10	5% 6/10 2% 7/10 Net 3/10	-
Shipments After 3/31/00	2% 8/10 Net 9/10	2% 8/10 Net 9/10	2% 8/10 Net 9/10	-
Early Order Back Orders:				
Shipped After 7/21/00	2% 30 Net 21	2% 28 Net 21	2% 30 Net 21	-
Non Early Orders:				
Standard Terms:	Net 30	Net 30	Net 30	Net 45
320 Police P.O. Terms:	2% 30 1% 60 Net 90	2% 30 1% 60 Net 90	2% 30 1% 60 Net 90	Net 45